



**IWM - International Wine Management**  
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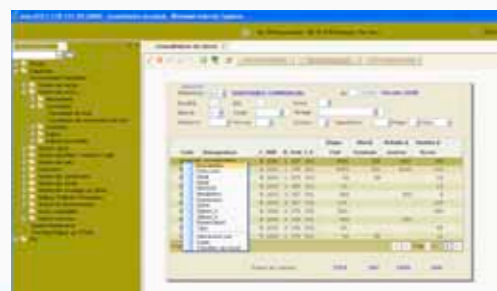
*Enterprise Resource Planning program  
for the Wines & Spirits sector*



# IWM an all-round package, powerful ERP to gain in efficiency

The IWM software is made-to-measure and scalable for small and medium-sized business management

100% customers oriented, the IWM ERP is attentive to the needs and demands users.



**18 years' experience** in software development in different sectors (industry, sales, services, financials) as well as a long-standing relationship with prestigious customers (wine merchants from Bordeaux and Cognac houses), IWM has decided to design a specific ERP for Wines & Spirits.

IWM has chosen the IBM iSeries server, which is recognized throughout the IT world for its strong structure, its reliability and high performance, to provide a durable technological platform, allowing the possibility to upgrade the ERP's functions as they arise

IWM allows you to reduce your administrative costs, your company will gain in efficiency and in productivity, you will develop added value :

Built in with data shared in the same technical database, it's a real-time management tool, a development aid, ready to work in EDI mode using the European standard remote ECS-DELTA & EMCS-GAMMA.



**Siebe HARTMANS**—Manager of IWM

« All of your sales, customer relations, purchasing, production, inventory, accounting, regulatory and reporting data are brought together in the same information system. With IWM ERP, you benefit from a high-performance management tool to give value to your business's assets. The professionalism and quality of the applications, the customizable programs mean that 100% of our customers become references. »

« The following companies trust in us »

Group Duclot, Nathaniel Johnston & Fils, Veyret Latour, Cognac Louis Royer, Louis Saveur, Cognac Larsen, Bache Gabrielsen, Philippe Braastad TIFFON...

A complete range for each of the major professions in the world of wines & spirits :

## IWM-Trading

*Easier to manage*

The trading professions are numerous: wine makers, growers, distributors... For perfect logistics, your relationship with your suppliers is as important as the one you share with your customers.

**IWM Trading** promotes sales management and gives you all the necessary tools to manage your business.

## IWM-Spirits

*A better answer to the international challenge*

**IWM- Spirits** offers specific modules to manage your exports, monitor ageing of "eau de vie" over time (thanks to a complete management of winery and blending).

**IWM- Spirits** offers built-in transmission with the inter-professional organizations and Customs in EDI mode.

## IWM-Producer

*You concentrate on the essentials*

The **ERP-Producer** provides all the tools to facilitate the daily life of your company: computerized monitoring of vats, management of customer files, payroll of pickers, marketing campaigns etc...

This will save you time on management that you can spend on the essentials: your vineyard, your cellar, your customers.

## IWM-COOP

*A single tool to manage the collective*

The cooperative world is changing, with the goal to better address new challenges: export, new opportunities, negotiations with retail trade.

Faced with customers and business partners who are increasingly more demanding, IWM COOP offers each member the possibility to have better visibility of their results, and their contribution to the cooperative's success.

