

PRESS

KIT

iwm.fr
international wine management



The Company

Editor of specific Wines & Spirits ERP

2006 – Setting up of the company IWM by IT professionals with over 20 years' experience and consulting expertise.

2008 - Marketing of the IWM ERP for Wines & Spirits

2010 – Relocation of IWM in the International Center of Spirits (CIDS) premises in Segonzac, at the heart of the *Grande Champagne* region.

Proximity & Quality



IWM takes full advantage of the local knowhow and expertise.

IWM contributes, alongside the actors of the trade, to its development :

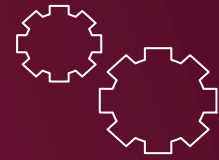
- Geographical proximity (located on the premises of the CIDS and University of Spirits)
- Customer proximity (strong adaptation to specific customer needs)

Editor of Wines & Spirits trades ERP

Designer - Editor - Implementation
of Wines & Spirits Business
Management ERP.

IWM addresses the activities of engineering, consulting and training, from an industrial point of view.

IWM responds to technical and technological needs in **real time**, providing a complete and comprehensive, made-to-measure solution.



The business ERP, integrates the management of all functions and procedures throughout the business.



2011 – The IWM User Club is set up.
Exchanges between users and IT Team, which pool their skills and expertise.



GAMMA in EDI mode in one click - operational since January 1st, 2011!



Discover our Range...

IWM-Trading

Management made simple...

IWM-Trading promotes business management and provides all the tools to drive the winemaking business - growers, distributors ...

IWM- Spirit

A better answer to the international challenge

IWM-Spirit offers specific modules to manage your exports, monitor ageing of “eau de vie” over time (thanks to a complete management of winery and blending).

IWM-Spirit offers built-in transmission of data to the inter-professional organizations and Customs in EDI mode.

IWM-Producer

Concentrate on the essentials

The **IWM-Producer** provides all the tools to facilitate the daily life of your company: computerized monitoring of vats, management of customer files, payroll of pickers, marketing campaigns etc... This will save you time on management, that you can spend on the essentials: your vineyard, your cellar, your customers.

IWM- Coop

A single tool to handle the whole group.

The cooperative world is changing, with the goal to better address new challenges: export, new opportunities, negotiations with retail trade. Faced with customers and business partners who are increasingly more demanding, **IWM-Coop** offers each member the possibility to have better visibility of their results, and their contribution to the cooperative's success.





FOCUS ON GAMMA BY IWM

New Customs' regulations make digitization compulsory for the Wine & Spirits trade



IWM offers GAMMA settings as standard with all ERP packages since January 1st 2011, to ensure full digitalization compliance.

Easy to use and reliable

- ✓ One click to make a shipment
- ✓ Coherence match check
- ✓ Fast processing
- ✓ Automated data transmission
- ✓ Time-saving for user
- ✓ Optimized organization

** EDI (Electronic Data Interchange) mode allows the electronic exchange of business records data, directly from computer to computer.*

CONTACT / PRESS RELATIONS



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